



**Annual Membership Meeting & Tradeshow
October 5 & 6, 2022
Hyatt Regency DTC
78000 East Tufts Ave., Denver 80237**

Wednesday, October 5

5:30 – 7:30 pm Meet & Mingle Reception (*Members, Sponsors and Exhibitors*)

Thursday, October 6

7:00 – 8:30 am Vendor Set-up

8:00 am Registration Opens & Member Networking

8:00-9:30 am Light breakfast available

8:30 – 10:00 am Trade Show Opens

10:00 – 10:30 am Welcome & Introductions - *Jackson White, President*
Legal Update - *Todd Mackintosh, COSSA Legal Counsel*
Legislative Update - *Jeff Kinder, Advantage Advisors*

10:30 – 11:15 am “2022 Economic Forecast for Metro Denver”
Lisa Strunk, Sr. Economist – Development Research Partners

11:15 – 12:00 pm “State of the Industry”
Ken Woolley – Extra Space Storage

12:00 – 12:30 pm Tradeshow Time

12:30 – 1:15 pm Lunch & Tradeshow Expo

1:15 – 1:30 pm Afternoon Remarks

1:30 – 2:15 pm “After the Best Year Ever, What’s Next for Self Storage”
Guy Middlebrooks - CubeSmart

2:15 - 3:00 pm *State of the State of Colorado Self Storage Update*
Adam Schlosser, The LeClair-Schlosser Group, Marcus & Millichap
Ben Vestal, Argus Self Storage Advisors
Neal Gussis, CCM Commercial Mortgage
Thomas Parsons, The LeClair-Schlosser Group, Marcus & Millichap
Moderator: Jon Suddarth VanWest Properties

3:00pm Closing Comments

3:15 – 4:15pm Special Session – RV Storage Discussion