



Colorado Self Storage Association

Colorado Self Storage Association
9457 S. University Blvd. #810

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Highlands Ranch, CO 80126-4976
303-350-0070 / admin@ColoradoSSA.com
www.ColoradoSSA.com

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VENDOR SPOTLIGHT NEWS



PRESIDENT'S LETTER:

Welcome to another edition of the *Vendor Spotlight News*.

This newsletter features a few of our vendor members and the products or services they offer to our self storage facility members.

A list of all the COSSA vendors can be found on the COSSA website under the Membership/Vendor tab. The Resource Directory available on the website as well is also a valuable tool, and information is added/updated regularly.

We appreciate the support of all of the sponsors and vendor members and hope you find this newsletter helpful and encourage you to support COSSA's vendor members.

BEN VESTAL
Director

TODD MACKINTOSH
Legal Advisor

MAGGIE THOMAS
Association Administrator

COSSA MAILING ADDRESS:
9457 S. University Blvd. #810
Highlands Ranch, CO 80126

Jackson White

Jackson White
COSSA President



KIWI II CONSTRUCTION



Recent completed project.

Founded in 1982 Kiwi II Construction, Inc. was formed solely to serve the self-storage industry. We Supply and Install a full scope of Steel Products to include Single Story and Multi Level Self Storage Projects.

Kiwi II has been regular sponsor and attendee at all Colorado Storage Association Events for the past 10 years, we enjoy being part of this wonderful group.

If you are New to this industry or have built multiple projects, Kiwi II can help you develop a successful storage project with our experienced team.

With our vendor resources and partnerships, we can also provide for you referrals for Management services, Marketing and Feasibility studies, architectural companies and general contractors specific to your projects needs and location.

We would like to take this opportunity to wish everyone a Happy Holiday season!

Contact : Wayne Woolsey or Terry Conners
Ph : 877 465 4942 Email : sales@kiwiconstruction.com

THANK YOU FOR YOUR SUPPORT.



HUSCH BLACKWELL





**JANUS INTERNATIONAL GROUP, LLC
THANK YOU FOR YOUR SUPPORT.**



DO WE HAVE YOUR



ON THE WEBSITE?

If not send .jpg file to
admin@ColoradoSSA.com

Thankful

What are you thankful for?

**Thanksgiving Day
November 23rd**



**Winter Begins!
December 21st**



We are a commercial roofing company serving states throughout the South and Midwest. We specialize in re-roofing installations with a focus on flat, low sloped and metal re-roofing applications. Our roofing systems are virtually maintenance free and energy efficient with the best written warranties on the market. We utilize ASNT accepted testing procedures including infrared technology to detect moisture beneath the surface to help give us comprehensive and accurate information.



Understanding the processes, technologies and procedures that are utilized in insurance forensics and assessments make Global Roofing a tremendous ally for your storm damage claim. We bring an exceptional level of experience and professionalism in all aspects of the roofing process and are fully licensed and insured for your protection. We are BBB Accredited and accept accountability for achieving outstanding results by doing things right the first time. We take pride in our work and it shows.

1-800-257-3758
info@globalroofingcompany.com
www.globalroofingcompany.com

THANK YOU FOR YOUR SUPPORT.





SAVE THE DATES!

**TUESDAY,
May 15, 2018**

**SPRING MEETING
and
TRADE SHOW**



**THURSDAY,
October 11, 2018**

**ANNUAL MEMBERSHIP
MEETING**

SELF-STORAGE PROPERTIES

Small Spaces, Significant Investment



20+

SINGLE PROPERTY
TRANSACTIONS
COMPLETED IN 2017



28

STATES WHERE HUSCH
BLACKWELL HAS HANDLED
SELF-STORAGE TRANSACTIONAL
OR LITIGATION MATTERS



425+

PROPERTY
ACQUISITIONS OR
DISPOSITIONS



\$630MM

LARGEST PORTFOLIO
TRANSACTION
(66 PROPERTIES)

HUSCH BLACKWELL

A LITIGATION AND BUSINESS SERVICES LAW FIRM

huschblackwell.com

THANK YOU HUSCH BLACKWELL
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BADER
Be Assured

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MEET TWO OF OUR NEW VENDOR MEMBERS



Storage Asset Management is a property management & consulting company that specializes in self-storage. SAM is a third-party self-storage management and consulting company. We serve self storage owners throughout the USA who are looking

for management assistance. We work with owners on marketing, revenue management, training, financial reporting and general property management. With over 70 years of executive industry experience, SAM employs an incredible team of employees on every level, encompassing district managers, marketing professionals, accountants, store managers and assistant managers. They are self-storage experts, and are trained and experienced in sales, customer service, property maintenance, and marketing. Storage Asset Management is proud to have over 180 employees at the store, regional and corporate office level.

Melissa Stiles
717-77-0044

Colorado Self Storage Auditing

Self-Storage Facility Audit Reviews - Behler Bookkeeping Management, LLC offers Site Reviews and Audit services for self-storage facilities, which will help pinpoint areas of your self-storage operation where profitability might be improved. We have been successfully performing self-storage reviews since 2013.

Some of the areas examined include:

- Completeness of lease paperwork, especially as it relates to
 - Regulatory Compliance
 - Liability
- Unit Over-lock processes
- Auction procedures
- Inventory control
- Employee Accountability

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