



Colorado Self Storage Association

Colorado Self Storage Association
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VENDOR SPOTLIGHT NEWS



PRESIDENT'S LETTER:

Welcome to the first edition of the ***Vendor Spotlight News***. In this first edition, we are placing the spotlight on the Sponsors of the May Meeting & Trade Show.

Future quarterly newsletters will feature a number of our vendor members and the products and/or services they offer to our self storage facility members.

All information for the vendors can be found on the COSSA website under the Membership/Vendor tab, as well as in the Resource Directory also available on the website.

We hope you find this newsletter helpful and encourage you to support COSSA vendor members.

Jackson White
COSSA President

BEN VESTAL
Director

TODD MACKINTOSH
Legal Advisor

MAGGIE THOMAS
Association Administrator

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9457 S. University Blvd. #810
Highlands Ranch, CO 80126

May 16, 2017

2017 Spring Meeting
and Trade Show



Jackson White, President,
Colorado Self Storage Association,
starts the meeting.



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Founded in 2005, McCauley Constructors is one of Colorado's leading proven and professional design/build, commercial contractors. Providing planning, design, pre-construction, infrastructure services and offering its clients a number of financing options. McCauley's talented team will provide you the exceptional service while completing your project on time and within budget. McCauley is a CPACE (Colorado Commercial Property Assessed Clean Energy Program) registered contractor, and a proud member of the Colorado Self Storage Association. Learn more at McCauley Constructors or on Facebook, LinkedIn and Twitter, or call 970-686-6300.

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U-HAUL



Our Keynote Speaker!

Tim Deitz, President
Self Storage Association

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The May 16 Colorado Self Storage Association event in Englewood exceeded our expectations. It was well attended, well organized, relevant and informational. The venue was fantastic. CubeSmart Management was able to spend time with several of our existing clients and meet some potential new clients as well. We also spent time meeting with the many vendors and service providers that participated. Denver and the other larger Colorado markets will continue to be a priority for CubeSmart's Third Party Management platform. We truly appreciate and value our relationship with the COSSA and the many owners and developers in the Denver market. We look forward to the fall event as well as the 2018 Spring Meeting and Tradeshow!

Sincerely,
Guy Middlebrooks
Vice President of Third Party Management

CUBESMART MANAGEMENT
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In 2008, Live Oak Bank was founded to provide business loans to independent business people in niche industries. Today, Live Oak is one of the largest originators of small business loans in the country. We offer a lending team fully dedicated to the Self-Storage industry that will guide you through the financing process. Live Oak can help self-storage owners achieve new levels of growth and offers financing for construction, refinancing, acquisition and expansion. Contact our team to learn more.



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SAVE THE DATE

**THURSDAY,
October 12, 2017**

ANNUAL MEMBERSHIP MEETING



Rob Gibson & Kristyn Cline

Employment Practices Liability and Cyber Liability. Farmers offers very competitive pricing for the Self-Storage industry. Both agents have a licensed and professional staff.

Rob Gibson
5181 Ward Road, Suite 207
Wheat Ridge, CO 80033
Ph: (303) 422-1844



Rob has 32 years' experience.
Located in Wheat Ridge.
Licensed in 18 states to serve
your growing business.

Kristyn Cline
1730 Chapel Hills Drive, Suite 10
Colorado Springs, CO 80920
Ph: (719) 548-8177



Kristyn has 18 years' experience.
Located in Colorado Springs.
Ready to help your business.

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Try SiteLink's new myHub, a browser-based companion to SiteLink Web Edition self-storage software. [SiteLink myHub](#) operates on tablets, smartphones, PCs and Macs to run self storage businesses anytime, anywhere. This added convenience is delighting customers who, at no extra charge, can run Web Edition and myHub simultaneously. Check out the [SiteLink myHub](#) to learn more. In May, SiteLink launched [StorageForum](#), a discussion-based website designed for the SiteLink community and open to the self-storage industry as a whole. It aims to promote helpful, educational and thought-provoking conversations through the free exchange of ideas and sharing of knowledge. Of course, having choice among 3rd party vendors continues to be a central advantage for SiteLink customers. The SiteLink Marketplace offers more than fifty best-in-class technology partners integrating call centers, listing services, websites, tenant insurance, kiosks, gates and more. Discover the benefits of choice with SiteLink. And, SiteLink's OneSupport for software and [SiteLink Merchant Services](#) continues to streamline customer satisfaction. Learn more about SiteLink Merchant Services payment processing integration and the benefits of customer support under one roof.



**DoubleTree Hotel
3203 Quebec Street
Denver**

Happy 4th of July!

**Have a Safe and
Happy Holiday!**



SITELINK

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S3 - SELF STORAGE STRATEGIES
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Chateau Products is a business dedicated exclusively to the self-storage industry with highest regard for customer service. We design and manufacture our security hardware to meet the ever-growing demands of this industry. Disc Locks and Padlocks for Resale. Cylinder BEZEL® Latching Systems. Manager Over locks and Maintenance Items. Chateau is proud to offer moving boxes all across the country with the latest graphic designs along with a full line of packing products to stock self storage retail displays in a speedy and consistent style. Orders are shipped within 24 hours from their distribution centers nationwide.

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